# Welcome to the team!

# FUNDRAISER STARTER KIT

How to host your own fundraiser to support the GFPD

















# **Notes**

# We're so happy you've joined the team!

If you're reading this, you've joined a dedicated, fantastic, and compassionate team of GFPD staff, families, and community members. We all work together to raise funds to help the GFPD further its mission.

Fundraising can be daunting-especially when you're creating one from scratch. Don't fret! We crafted this starter kit so friends like you have the tools you need for success. When you succeed, *all of us succeed*.

Inside this packet you'll find Fundraising 101, event check lists, sponsorship templates, and much more. This starter kit is a guide for you, but not the only resource. You'll have the entire GFPD community to lean on.

Together, we're moving the needle for all Warriors and their families. Thank you! Let's get to work!



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**Madeleine Bryce** 

Director of Development

### The GFPD

# **Key Contact Information**

# **GFPD Mailing Address**

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# Fundraising 101

Philanthropy is a mutually beneficial relationship.

We are providing people an opportunity to feel like they're making a difference by supporting our mission.

# The GFPD needs gifts to further its mission

- Donors want to feel:
  - they are <u>making a difference</u>
  - they are part of the GFPD community
  - they are <u>helpful and important</u>
- Donors want to know:
  - what the GFPD accomplished with their gift
  - who their gift(s) help
  - other ways they can get involved

Through our fundraising efforts, we provide donors with an opportunity to make a difference, engage in our community, and help more GFPD Warriors. In return, the GFPD is able to use their donations to continue to make an impact in the lives of hundreds of Warriors and their families.

### The GFPD

# **Fundraising 101 Matching Mission to Donor Values**

# Fundraising is...

The **right** person asking the **right** prospective donor for the **right** gift for the **right** program at the **right** time in the **right** way.



We want donors to feel inspired to give, but their decision to make a charitable gift is personal. Your personal network will likely be inspired to support the GFPD because of your story and connection to them.



# Building a Successful Fundraising Environment

Like most things in life, fundraising is a team effort, and each of us has a role to play. Many components build a strong, philanthropic environment. Your role as a community leader and volunteer is one of those components.





# Ways to Give



With a Check

Payable to: The GFPD P.O Box 33238 Tulsa, OK 74153

With a Credit Card

You can make a gift online: thegfpd.org/donate

With a gift of stock A gift of stock or securities can be coordinated through an electronic transfer. Your broker can advise on With a company match

Many companies offer a corporate match for charitable gifts made by their employees. The match could double or triple your impact!

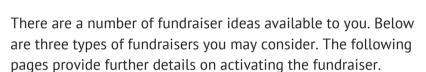
With an estate gift Making the gift of a lifetime is simple. You can add the GFPD as a beneficiary in your will or trust.

With an in-kind gift 6

The GFPD benefits from gifts of tangible property or gifts of services. To ensure the gifts align with our mission and needs, in-kind gifts must be formally accepted by the GFPD.











# **Online Fundraiser**

- Bandwidth need: Low to Medium
- Great for: Birthdays, sharing on social media, larger audience
- Estimated cost: \$0
- Example: Facebook Birthday Fundraiser



# **Hybrid Fundraiser**

- Bandwidth need: Low to Medium
- Great for: Local and larger audience, one-day or multi-day event
- Estimated cost: <\$500</li>
- Example: GFPD Warrior WalkRunRide



# In-person Fundraiser

- Bandwidth need: Medium to High
- Great for: Building local awareness, community, and support
- Estimated cost: \$2,500+
- Example: Golf Outing

# **Online Fundraisers**

Online fundraisers provide the widest reach. They are also cost-effective. Often, all that is needed is a Facebook page or a simple donation link (which the GFPD can provide).



# Easy and Accessible

- Online fundraisers provide flexibility on start and stop dates
- No need to reserve a venue!
- The GFPD can provide a dedicated site for your fundraiser so you can easily share it across all your social media platforms



### What You'll need:

- A quick email or phone call to the GFPD to set up your site
- Social media account (like Facebook)
- Persistence, keeping your posts top of mind takes time and dedication



### Do's

- Tell the GFPD when you're planning on sharing posts
- Use #hashtags to increase engagement online
- Leverage special dates (like birthdays)



# Don'ts

- Forget to set a fundraising goal
- Use the GFPD logo without requesting use for your event
- Forget to thank everyone who has supported your fundraising



## **Considerations**

- Once a fundraising page is made, you can use it multiple times a year
- Ask your HR department at work if they will match gifts
- Online fundraisers do not require a lot of bandwidth



# Hybrid Fundraisers

Hybrid fundraisers are becoming more popular. They involve virtual (online) and in-person components.



# **Access and Flexibility**

- Hybrid events give you both an online and in-person community to engage
- Offer a built-in alternative if weather hinders the in-person component



### What You'll need:

- A quick email or phone call to the GFPD to set up your site
- Social media account (like Facebook)
- A planning committee
- A venue for the in-person component



### Do's

- Tell the GFPD when you're planning on sharing posts
- Use #hashtags to increase engagement online
- Ask the GFPD about event materials-, we may have some items on-hand to loan for your event



### Don'ts

- Forget to set a fundraising goal
- Use the GFPD logo without requesting use for your event
- Forget to thank everyone who has supported your fundraising
- Forget to secure necessary permits for the in-person component



# Considerations

- Different audiences require different communication methods and messages
- Ask your HR department at work if they will match gifts
- The in-person event will require sponsors to minimize costs





WalkRunRide is a great hybrid event option!

# In-Person Fundraising Events

In-person events provide a great opportunity for both fundraising and 'friendraising'- building relationships between the GFPD and your community. In-person events require a larger investment of time, treasure, and dedication.

# **Community Impact**



- In-person events have a significant impact-gathering the community builds camaraderie and increases awareness of peroxisomal disorders and the GFPD
- Local businesses may sponsor the event and those relationships can develop into transformative gifts in the future

### What You'll need:



- A quick email or phone call to the GFPD to set up your site
- Social media account (like Facebook)
- A planning committee
- A venue

# Do's



- Tell the GFPD when you're planning on sharing posts
- Use #hashtags to increase engagement online
- Ask the GFPD about event materials- we may have some items on-hand to loan for your event
- Collaborate with the GFPD to brainstorm sponsorships

# Don'ts



- Forget to set a fundraising goal
- Use the GFPD logo without requesting use for your event
- Forget to thank everyone who has supported your fundraising
- Forget to secure necessary permits for the event

# Considerations



- Different audiences require different communication methods and messages
- Ask your HR department at work if they will match gifts
- The in-person event will require sponsors to minimize costs





GFPD families have hosted a variety of in-person fundraising events including golf outings, concerts, and races.



Have a fundraising idea that's not listed here? Let us know!

# **Fundraising Event Check List**

We've compiled an event checklist to help guide your preparation and serve as a starting point for your event.

# Determine type of event to host

- What would be potential labor needs for the event?
- What would the community be interested in? A 5k, auction, golf outing, online event, etc.
- Do I have enough personal bandwidth to manage this?

### Scout venues for event

- Does the space have bathrooms?
- How many people do we expect to attend?
- Are there nearby (within 15-minute drive) hotels?
- Are there accessible entrances?

### Select a date and time for the event

- Who is the target audience?
- Is your audience more aligned with morning, afternoon, or evening events?
- Are there holidays that could impact attendance

### Reserve the venue

# Determine sponsorship levels and prices

- What are the estimated costs?
- Which operational features do we need covered? (Lighting, A/V, water stations, etc)
- Are the price levels appropriate for our location and audience?

# Determine ticket/registration prices

 Are the price levels appropriate for our location and audience?

# Determine insurance needs for the event

• The GFPD has General Liability insurance

# • Build a website for the event

• The GFPD can assist with building a website

# • Build a Facebook/social media page for the event

• Which platform will work best for your audience?

# Design a logo for your event

• The GFPD can assist with designing the logo

# Develop a list of potential sponsors

- Who in your network would be interested in supporting your event?
- Are there friends or family members who can help brainstorm additional names?
- What local businesses could be sponsors?

# Develop a sponsorship packet

• The GFPD can assist with designing a sponsorship packet

# • Begin asking potential sponsors to support the event

• What is an appropriate communication for each sponsor? In-person, phone call, email, mail, or a combination?

# • Draft a program of the event

- Will there be a speaker?
- Are there special performances? Art, music, dance, etc.?
- How can we capture attention, inspire, and inform our quests?

### Share the event site on social media

### Recruit volunteers for the event

- Are they helping with sponsorships, with set up, planning, etc.?
- Determine if the event needs a printed program listing each activity available to guests
- Finalize the event program

# • Determine lighting and audio needs

- *Is the event at night?*
- Does the venue have ample lighting?
- Can the venue provide microphones and speakers?

# Confirm local regulations for security needs

 What is the local requirement for security guards based on occupancy?

# Confirm local regulations for alcohol service

• If serving alcohol, what are the local regulations?

# Create timeline for setup needs

- When can you access the venue?
- Is there storage at the venue to hold decorations or supplies when not in use?

# Confirm access to venue for event day

# Share the timeline of the event day with all necessary parties

- When do vendors need to arrive?
- Are there quest speakers?
- *Is there a coordinator at the venue who will need a copy?*

# · Assign day-of-event task leads to volunteers

- Who will run registration?
- Which person is the contact for payment troubleshooting?
- Who will be the contact for vendors?

# Design Thank You email for post-event to share with all sponsors and guests

• The GFPD can assist with creating the email

# **Templates**

The following pages include examples of sponsorship packets, post-event thank-you cards, and online fundraiser websites the GFPD can help provide for your event.





# **Templates**



# **Templates**





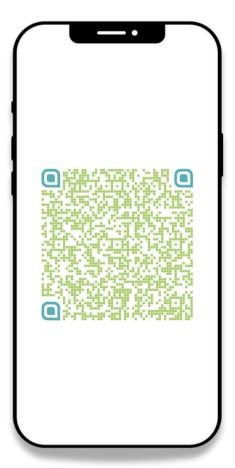


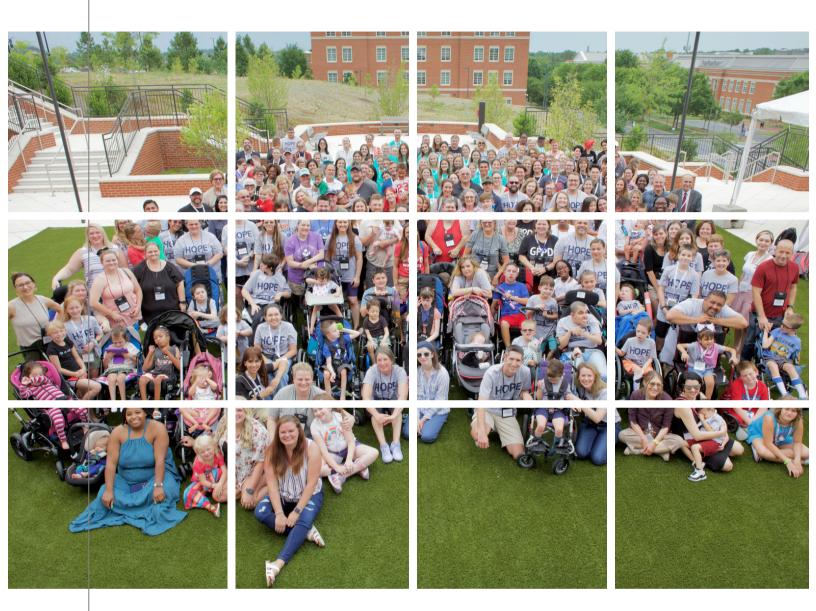




Ready to plan a fundraiser? Let's connect!

Scan the code below to get in touch with Madeleine.





# **Thank You**

Have questions? Need another person to brainstorm fundraiser ideas?

Contact Madeleine Bryce, Director of Development

- 918.845.2033 **®**
- madeleine@thegfpd.org
- **(** thegfpd.org/support-the-gfpd
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